



# APAR INDUSTRIES LIMITED

(AN ISO 9001:2000 COMPANY)

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## STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2015

| PART I    |   |                 |                 |                 |                 |                 | (₹ in crore)        |
|-----------|---|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------|
| Sr. No.   | Particulars   | 3 months ended  |                 |                 | 9 months ended  |                 | Previous year ended |
|           |   | 31.12.2015      | 30.09.2015      | 31.12.2014      | 31.12.2015      | 31.12.2014      | 31.03.2015          |
|           |   | Un-audited      | Un-audited      | Un-audited      | Un-audited      | Un-audited      | Audited             |
| <b>1</b>  | <b>Income from operations</b>   |                 |                 |                 |                 |                 |                     |
|           | (a) Net sales/income from operations (net of excise duty)                                     | 1,179.68        | 1,241.22        | 1,290.36        | 3,661.50        | 3,644.88        | 4,968.68            |
|           | (b) Other operating income  | 6.53            | 9.63            | 8.43            | 23.41           | 28.11           | 42.29               |
|           | <b>Total income from operations (net)</b>   | <b>1,186.21</b> | <b>1,250.85</b> | <b>1,298.79</b> | <b>3,684.91</b> | <b>3,672.99</b> | <b>5,010.97</b>     |
| <b>2</b>  | <b>Expenses</b>   |                 |                 |                 |                 |                 |                     |
|           | (a) Cost of materials consumed  | 930.57          | 957.67          | 1,084.34        | 2,792.20        | 2,984.71        | 4,012.35            |
|           | (b) Purchases of stock-in-trade   | 34.18           | 40.05           | 13.05           | 88.36           | 42.21           | 63.37               |
|           | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade             | (86.48)         | (34.39)         | (52.17)         | (78.70)         | (137.50)        | (89.79)             |
|           | (d) Employee benefits expense   | 22.64           | 23.20           | 18.33           | 68.18           | 52.48           | 69.98               |
|           | (e) Depreciation and amortisation expense   | 9.53            | 9.26            | 8.23            | 27.70           | 22.81           | 31.04               |
|           | (f) Other expenses  | 203.38          | 174.65          | 179.07          | 550.21          | 534.28          | 713.83              |
|           | <b>Total expenses</b>   | <b>1,113.82</b> | <b>1,170.44</b> | <b>1,250.85</b> | <b>3,447.95</b> | <b>3,498.99</b> | <b>4,800.78</b>     |
|           | Less: Transfer to capital assets  | 0.10            | 0.02            | -               | 0.21            | -               | 0.01                |
|           | <b>Net Total expenses</b>   | <b>1,113.72</b> | <b>1,170.42</b> | <b>1,250.85</b> | <b>3,447.74</b> | <b>3,498.99</b> | <b>4,800.77</b>     |
| <b>3</b>  | <b>Profit from operations before other income, finance costs and exceptional items (1-2)</b>  | <b>72.49</b>    | <b>80.43</b>    | <b>47.94</b>    | <b>237.17</b>   | <b>174.00</b>   | <b>210.20</b>       |
| 4         | Other income  | 1.71            | 0.98            | 0.15            | 2.92            | 8.25            | 8.37                |
| <b>5</b>  | <b>Profit from ordinary activities before finance costs and exceptional items (3+4)</b>       | <b>74.20</b>    | <b>81.41</b>    | <b>48.09</b>    | <b>240.09</b>   | <b>182.25</b>   | <b>218.57</b>       |
| <b>6</b>  | <b>Finance costs (net)</b>  |                 |                 |                 |                 |                 |                     |
|           | Interest (net) and other borrowing costs  | 25.84           | 18.44           | 14.99           | 62.66           | 49.04           | 65.42               |
|           | Applicable net loss on foreign currency transactions and translation                          | 10.35           | 26.19           | 29.36           | 60.59           | 79.15           | 84.67               |
|           | <b>Total</b>  | <b>36.19</b>    | <b>44.63</b>    | <b>44.35</b>    | <b>123.25</b>   | <b>128.19</b>   | <b>150.09</b>       |
| <b>7</b>  | <b>Profit from ordinary activities after finance costs but before exceptional items (5-6)</b> | <b>38.01</b>    | <b>36.78</b>    | <b>3.74</b>     | <b>116.84</b>   | <b>54.06</b>    | <b>68.48</b>        |
| 8         | Exceptional items- Expense/(Income)   | (43.15)         | -               | -               | (43.15)         | -               | 0.25                |
| <b>9</b>  | <b>Profit from ordinary activities before tax (7-8)</b>                                       | <b>81.16</b>    | <b>36.78</b>    | <b>3.74</b>     | <b>159.99</b>   | <b>54.06</b>    | <b>68.23</b>        |
| 10        | Tax expense   | 13.14           | 12.36           | 1.17            | 39.89           | 15.42           | 20.37               |
| <b>11</b> | <b>Net Profit from ordinary activities after tax (9-10)</b>                                   | <b>68.02</b>    | <b>24.42</b>    | <b>2.57</b>     | <b>120.10</b>   | <b>38.64</b>    | <b>47.86</b>        |
| 12        | Extraordinary items (net of tax expense)  | -               | -               | -               | -               | -               | -                   |
| <b>13</b> | <b>Net Profit for the period/year (11-12)</b>   | <b>68.02</b>    | <b>24.42</b>    | <b>2.57</b>     | <b>120.10</b>   | <b>38.64</b>    | <b>47.86</b>        |
| 14        | Paid-up equity share capital (Face value of the share ₹ 10 each)                              | 38.50           | 38.50           | 38.50           | 38.50           | 38.50           | 38.50               |
| 15        | Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year       |                 |                 |                 |                 |                 | 598.42              |
| <b>16</b> | <b>Earnings Per Share (EPS) (₹) (before and after extraordinary items)</b>                    |                 |                 |                 |                 |                 |                     |
|           | - Basic and Diluted (not annualised)  | 17.67           | 6.34            | 0.67            | 31.20           | 10.04           | 12.44               |

**UNAUDITED STANDALONE SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNDER REGULATION 33 OF THE LISTING REGULATIONS  
FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2015**

(₹ in crore)

| Particulars   | 3 months ended  |                 |                 | 9 months ended  |                 | Previous year ended |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------|
|   | 31.12.2015      | 30.09.2015      | 31.12.2014      | 31.12.2015      | 31.12.2014      | 31.03.2015          |
|   | Un-audited      | Un-audited      | Un-audited      | Un-audited      | Un-audited      | Audited             |
| <b>Segment Revenue (net of excise duty)</b>         |                 |                 |                 |                 |                 |                     |
| Conductors  | 542.01          | 653.84          | 655.55          | 1,835.53        | 1,645.57        | 2,320.12            |
| Transformer and Speciality Oils                     | 434.77          | 457.11          | 500.95          | 1,355.35        | 1,627.88        | 2,115.22            |
| Power/Telecom Cable                                 | 205.91          | 133.75          | 139.66          | 479.69          | 388.18          | 560.07              |
| Others/Unallocated                                  | 7.11            | 8.83            | 5.53            | 22.80           | 17.58           | 23.38               |
| <b>Total</b>  | <b>1,189.80</b> | <b>1,253.53</b> | <b>1,301.69</b> | <b>3,693.37</b> | <b>3,679.21</b> | <b>5,018.79</b>     |
| <b>Less: Inter-Segment Revenue</b>                  | 3.59            | 2.68            | 2.90            | 8.46            | 6.22            | 7.82                |
| <b>Net Sales/ Income from operations</b>            | <b>1,186.21</b> | <b>1,250.85</b> | <b>1,298.79</b> | <b>3,684.91</b> | <b>3,672.99</b> | <b>5,010.97</b>     |
| <b>Segment Results before finance costs and tax</b> |                 |                 |                 |                 |                 |                     |
| Conductors  | 25.09           | 28.77           | 32.11           | 85.26           | 103.43          | 117.41              |
| Transformer and Speciality Oils                     | 41.38           | 54.68           | 12.31           | 150.23          | 77.77           | 98.08               |
| Power/Telecom Cable                                 | 13.46           | 4.29            | 8.17            | 22.29           | 13.76           | 20.05               |
| Others  | 0.59            | 0.19            | 0.33            | 1.61            | 1.58            | 2.08                |
| <b>Total</b>  | <b>80.52</b>    | <b>87.93</b>    | <b>52.92</b>    | <b>259.39</b>   | <b>196.54</b>   | <b>237.62</b>       |
| <b>Less : Finance costs (net)</b>                   | 36.18           | 44.63           | 44.35           | 123.25          | 128.19          | 150.09              |
| <b>: Unallocable expenditure (net of income)</b>    | (36.82)         | 6.52            | 4.83            | (23.85)         | 14.29           | 19.30               |
| <b>Profit before tax</b>                            | <b>81.16</b>    | <b>36.78</b>    | <b>3.74</b>     | <b>159.99</b>   | <b>54.06</b>    | <b>68.23</b>        |
| <b>Capital Employed</b>                             |                 |                 |                 |                 |                 |                     |
| <b>(Segment Assets - Segment Liabilities)</b>       |                 |                 |                 |                 |                 |                     |
| Conductors  | 506.06          | 346.36          | 232.24          | 506.06          | 232.24          | 319.48              |
| Transformer and Speciality Oils                     | 313.34          | 327.89          | 319.70          | 313.34          | 319.70          | 354.65              |
| Power/Telecom Cable                                 | 279.19          | 277.45          | 332.33          | 279.19          | 332.33          | 297.88              |
| Others/Unallocated                                  | 38.61           | 52.99           | 62.75           | 38.61           | 62.75           | 50.54               |
| <b>Total</b>  | <b>1,137.20</b> | <b>1,004.69</b> | <b>947.02</b>   | <b>1,137.20</b> | <b>947.02</b>   | <b>1,022.55</b>     |

**Notes:-**

1) The above standalone unaudited financial results were reviewed by the Audit Committee of Directors and approved by the Board of Directors at their meetings held on 28th January, 2016. The statutory auditors of the Company have carried out a limited review of the above standalone results for the quarter ended 31st December, 2015. The Review Report has been filed with the stock exchanges and is also available on the Company's website.

2) At the hearing held on 23rd October, 2015, the Honorable High Court of Gujarat at Judicature at Ahmedabad have sanctioned the Scheme of Amalgamation of Apar Lubricants Limited (ALL) (wholly-owned subsidiary of the Company) with Apar Industries Limited (AIL) w.e.f. 1st January, 2015 (being the appointed date). The effective date of the Scheme is 10th November, 2015, being the date on which Certified Copy of the High Court Order and the Scheme filed with Registrar of Companies, Gujarat.

Pursuant to the Scheme :

(i) The Authorised Share Capital of AIL enhanced by Rs 10 crore and now stands at Rs. 1,019,987,500 divided into 101,998,750 Equity Shares of Rs. 10 each;

(ii) The ALL stand dissolved without winding-up; and

(iii) The Scheme has accordingly been given effect to in the financial statements with effect from the Appointed date. All the assets and liabilities excluding fixed assets of ALL have been transferred to the Company at the book value as recorded in books of Transferor Company. Fixed assets have been recorded at its estimated market value. The Company has followed 'Purchase Method' of accounting as per the Accounting Standard (AS) 14 'Accounting for Amalgamations' notified under Section 211 (3C) of the Companies Act, 1956 and as per the Scheme approved by the Honourable High Court of Gujarat.

The net loss Rs.0.00 crore of the Transferor Company from the appointed date i.e. 1st January, 2015 till 31st March, 2015 has been transferred to the surplus in Statement of profit and loss in the books of the Company, thereby adjusting opening reserves. This loss has been arrived at after charging amortisation of Goodwill of Rs 0.44 crore (net of tax) for the relevant period.

For the purpose of these results, the figures disclosed for the quarter ended 30th September, 2015 and the figures for the six months ended 30th September, 2015 have been arrived on the basis of an aggregation of the separate results of the Company and erstwhile ALL for the respective periods.

On Amalgamation, the Goodwill of Rs.13.42 crore, being the excess of investment made in ALL over the net assets of ALL has been accounted. Goodwill is being amortised over a period of five years. Accordingly, amortisation of Goodwill has been charged to the relevant periods.

In view of the amalgamation, the figures for the Quarter, Nine months period are not comparable with the corresponding figures of the previous periods.

3) During the quarter, AIL Benefit Trust (beneficiary; Company) has sold entire 16,35,387 Equity shares for a average price of Rs 436 per share in the open market through stock exchanges, aggregating to consideration of Rs 71.30 crore. Profit of Rs 43.15 crore on the above sale of shares has been shown under exceptional items.

4) Additional information:

Key financial figures on Consolidated basis:

| Particulars                            | ₹ in crore)       |            |            |
|--|-------------------|------------|------------|
|  | Nine months ended |            | Year Ended |
|  | 31.12.2015        | 31.12.2014 | 31.03.2015 |
|  | Un-audited        | Un-audited | (Audited)  |
| Revenue                                | 3,733.38          | 3,767.68   | 5,123.61   |
| Profit before tax                      | 165.08            | 58.18      | 72.47      |
| Profit after tax and minority interest | 123.71            | 40.46      | 49.51      |
| Basic/Diluted EPS - in ₹               | 32.14             | 10.52      | 12.87      |

5) The financial results of the Company are being forwarded to the Stock Exchanges (BSE and NSE) for uploading on their respective websites and the same are also made available on the Company's website viz., www.apar.com.

6) Figures for previous periods/ year have been regrouped, wherever necessary.

For **Apar Industries Limited**

Place: Mumbai  
Date: 28th January, 2016

(Kushal N. Desai)  
Managing Director